

CROWN GARAGE LIMITED

ADVISOR -

CUSTOMER - REF NO

DATE -

CROWN GARAGE LIMITED
1-5 HIGH STREET
SOHAM
ELY
CAMBRIDGESHIRE
CB7 5HB
01353 720779

YOUR DEMANDS AND NEEDS

Customer current insurance provider..... (Office use only) DOB:.....

Has the customer been provided with initial disclosure document and GAP brochure - **YES**

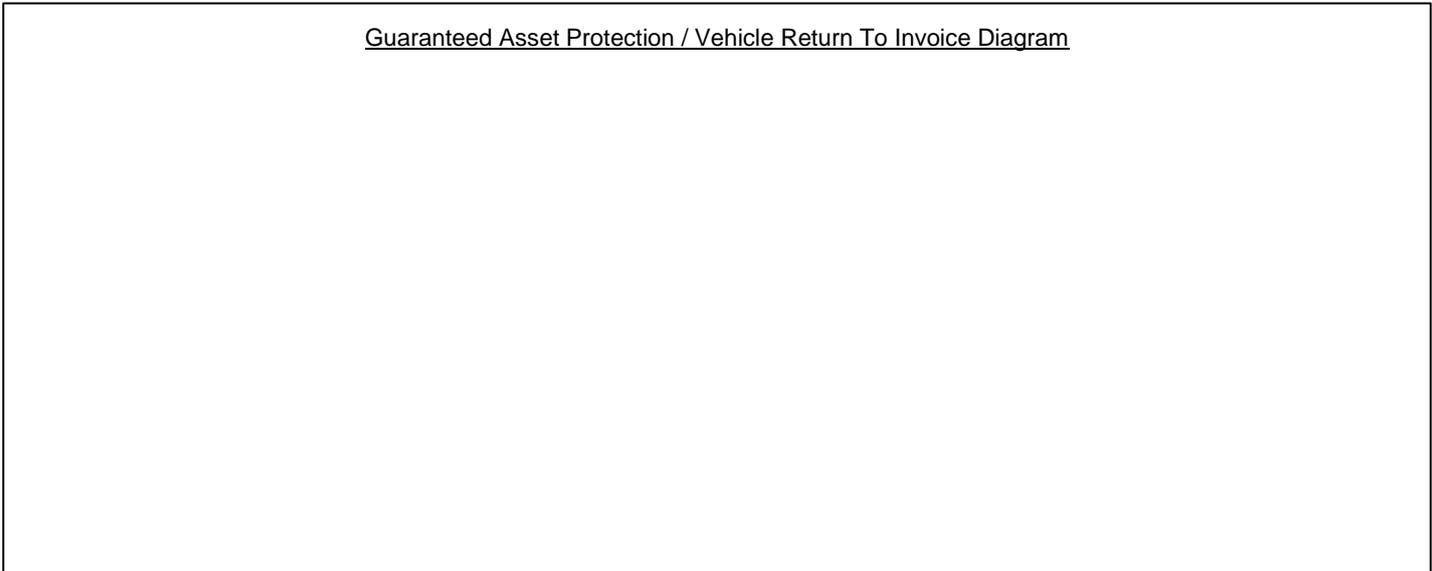
Answering the following simple questions will help us both identify your needs in respect of the additional insurance products available to you. You will be provided with a copy of this document for your records.

GAP / RETURN TO INVOICE INSURANCE	YES	NO
Are you aware of the benefits of having GAP cover to protect the purchase of your car?	<input type="checkbox"/>	<input type="checkbox"/>
Do you have or intend to have a comprehensive insurance policy on this car?	<input type="checkbox"/>	<input type="checkbox"/>
If yes, does your policy guarantee to settle your claim based on the purchase price you	<input type="checkbox"/>	<input type="checkbox"/>
Paid for your car at the time of accident, fire or theft?		
If not, is it important to cover the full purchase invoice price?	<input type="checkbox"/>	<input type="checkbox"/>

GAP - Guaranteed Asset Protection RTI - Return To Invoice

The policy pays the difference between the original purchase price (or the amount owing on your finance agreement if greater) and the amount your insurance company will give you if the car is written off as a result of an accident, malicious damage, fire, theft or flood.

Guaranteed Asset Protection / Vehicle Return To Invoice Diagram



RECOMMENDATIONS

Having carried out the above assessment of your demands and needs based on the product we offer, I have recommended the following products:

PRODUCT	ACCEPTED	DECLINED	NOT REQUIRED	REASON FOR DECLINING
VRI				
Gap Shortfall				

Please read the following carefully together with the product literature that will have been provided to you. It is important that you understand the reasons for recommending the above product based on your demands and needs. All premiums quoted are inclusive of Insurance Premium Tax.

- Customer provided with policy summary for the product
- Customer advised of exclusions, excesses, limitations and conditions for product advised.
- Customer advised of cancelation rights and how to claim.
- Customer advised of their duty to disclose all material circumstances for each product purchased
- Customer advised of the consequences of declining any recommendations made.
- This product is available from other providers upon request
- I agree/disagree to immediate cover of the car and I'm aware there is a four day cooling off period
- The total premium for this product is **£290**
- Other distributors supply GAP insurance and we recommended that you carry out your own research to ensure you buy a policy which is suitable for your needs.
- This policy is purely optional
- The policy you are quoted has a duration of;
 1. **For return to invoice GAP insurance 36 months**
 2. **For financial shortfall insurance 36 months**
- Significant features, benefits and any significant or unusual exclusions are listed in the Key facts document which has also been provided.

DECLARATION: I confirm that I have answered the questions to the best of my knowledge and I understand that the recommendations made to me have based upon the information provided in this demands and needs statement.

CUSTOMER –.....

SIGN

PRINT

DATE